

中国国际医药卫生有限公司

国际合作业务

CHINA SINOPHARM INTERNATIONAL CORPORATION
INTERNATIONAL COOPERATION DEPARTMENT.



国药集团

Sinopharm



国药国际

China Sinopharm International Corporation



国际合作事业部

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医疗医药产业链

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国药集团

SINOPHARM

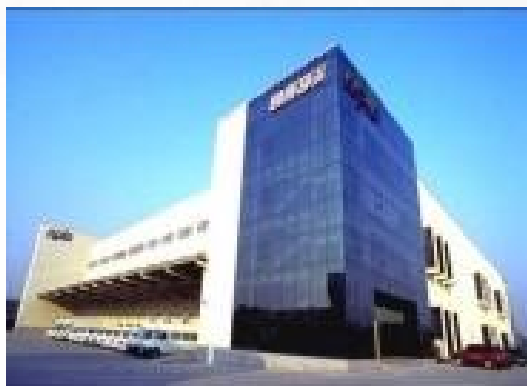


- 国务院国资委直接管理的中央企业
- 1100家子公司
- 6家上市公司：国药控股、国药股份、国药一致、天坛生物、现代制药、盈天医药
- 2019年实现营业收入4884.72亿元，同比增长23.12%
- 2020世界500强榜单第145位，医药企业榜单中位列前5名；中国唯一一家进入世界500强的中国医药企业，
- State-owned Key Enterprise
- 1100 subsidiaries
- 6 listed companies
- 70 billion USD sales revenue in 2019, year-on-year growth: 23.12%
- 145 in the Fortune 2020 Global 500, the only Chinese health company in the list



核心业务/ Core Bussinesses

国药集团
SINOPHARM



现代医药物流与分销
Modern Pharmaceutical
Distribution and Logistics



生物制品
Biological Products



化学制药
Chemical Pharmaceuticals



医药零售连锁
Chain Drugstores

国药集团在现代医药物流与分销、生物制品、化学制药、医药零售连锁、科学仪器与医疗器械、医药科研与工程设计和医药会展与传媒方面均排名第一
Sinopharm ranks first in modern pharmaceutical distribution and logistics, biological products, chemical pharmaceuticals, chain drugstores, scientific instruments and medical devices, R&D and engineering design and medical exhibitions and media.



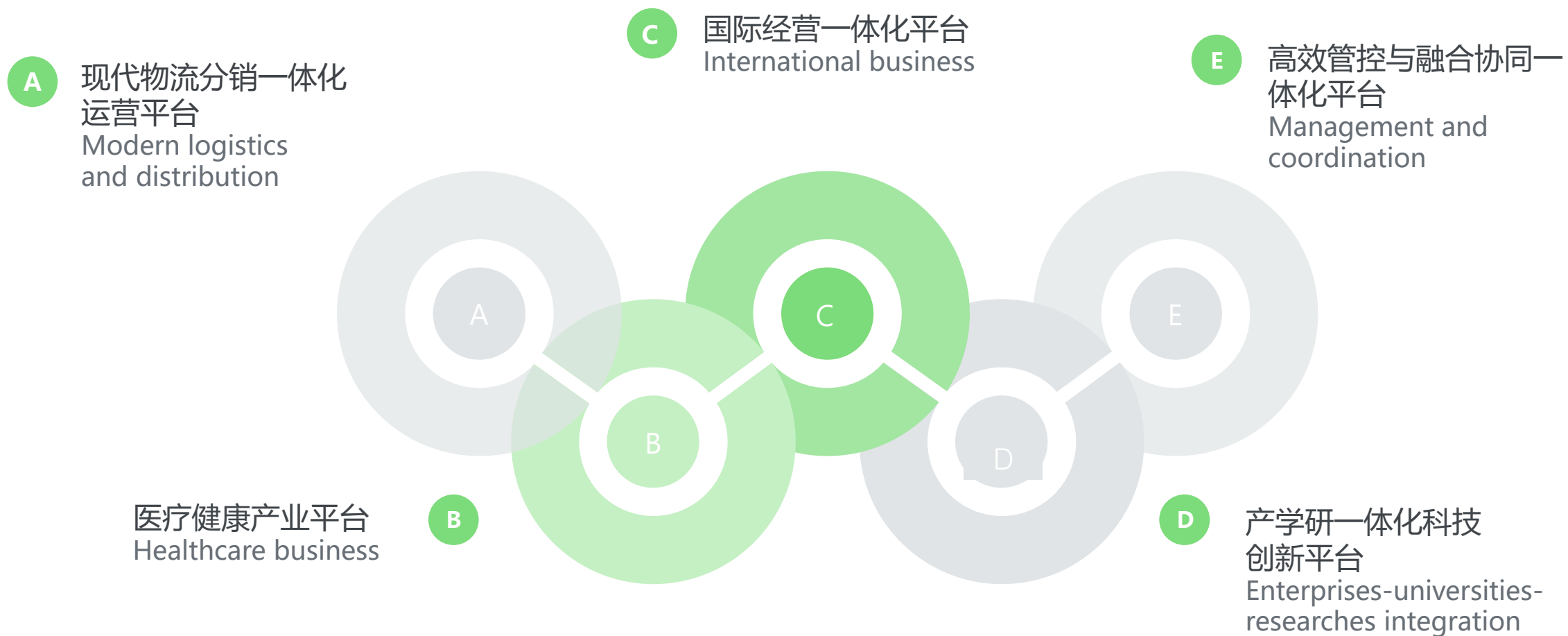
科学仪器与医疗器械
Scientific Instruments
and Medical Devices



医药科研与工程设计
R&D and Engineering Design



医药会展与传媒
Medical Exhibitions and Media



国药集团在抗击新冠肺炎疫情方面的成果

抗疫医疗物资供应

- 向国内提供超过1.8亿件抗疫物资
- 向国际上100多个国家提供超过3.8亿件抗疫物资



国药集团在抗击新冠肺炎疫情方面的成果

为重灾区提供医疗救治服务

- 6家国药集团旗下医院参与患者收治
- 4200余名专业医生在湖北省一线奋战



为火神山、雷神山医院提供专业咨询服务

- 工程
- 医院管理
- 设备及物资供应



抗疫药品试剂研发

- 新冠病毒核酸分子检测试剂盒
- 新冠病毒灭活疫苗



02

中国国际医药卫生有限公司

CHINA SINOPHARM INTERNATIONAL CORPORATION

中国国际医药卫生公司

- ◆ 中国国际医药卫生公司（简称国药国际）是中国医药集团总公司的全资子公司，肩负着国药集团发展**国际医药经营**和**医疗健康产业**的战略使命
- ◆ 2019年营业收入**254.29亿元**
- ◆ **长远发展目标**：争做中国最大国际医药卫生健康企业
- ◆ China Sinopharm International Corporation (Sinopharm International) is the platform of **international pharmaceutical trade and medical and healthcare industry** of the corporation.
- ◆ Revenue in 2019: **3.64 billion USD**
- ◆ **Goal**: the largest medical and healthcare company in China



国际化合作 / International Cooperation

国药集团
SINOPHARM

引进行业先进的医疗资源、管理经验、产品品牌和资金技术，提升国药医疗的核心竞争力。

Introducing advanced medical resources, management expertise, famous brands, capital and techniques to improve core competitiveness.



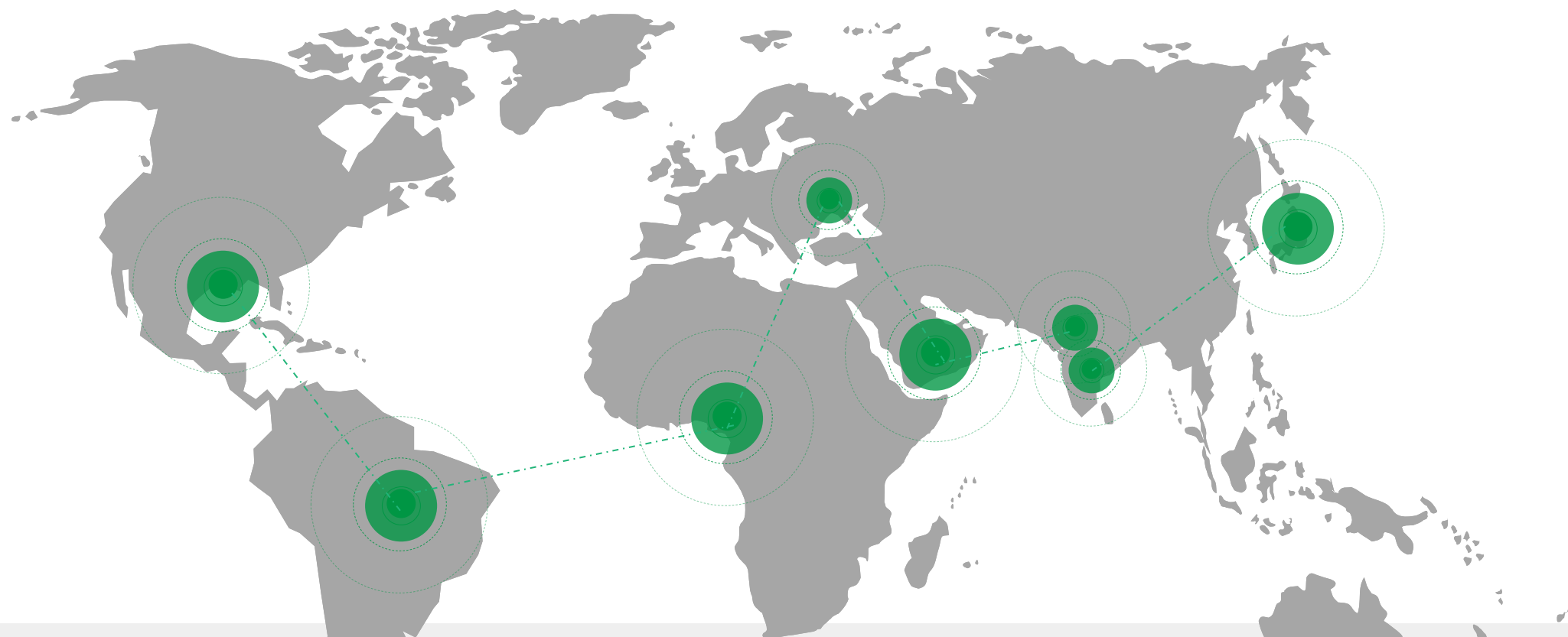
引进来
Introducing in



走出去
Going Global

利用国药医疗的管理经验和人才队伍，探索在相关国家和地区开展医院等医疗服务机构的托管运营。

Using management expertise and human resources of Sinopharm Healthcare and exploring trusteeship operation of medical institutes in related countries and



·以国家“一带一路”战略及“中非合作”、“中拉合作”战略为指引，积极开拓国际化业务。·我们的业务覆盖120多个国家和地区。·在印度、越南、缅甸、柬埔寨、塞尔维亚、厄瓜多尔、日本、迪拜、埃及、牙买加、乌克兰、香港等国家和地区设立了海外分支机构，为客户提供快速便捷的本地化服务和优质产品。

- We have been actively developing global market on initiatives such as Belt and Road, China-Africa Cooperation, and China-Latin America Cooperation.
- Our business covers more than 120 countries and regions.
- We provide localized and quality products and services with our branch offices in India, Vietnam, Myanmar, Cambodia, Serbia, Ecuador, Japan, Ghana, Egypt, UAE, and Hong Kong.

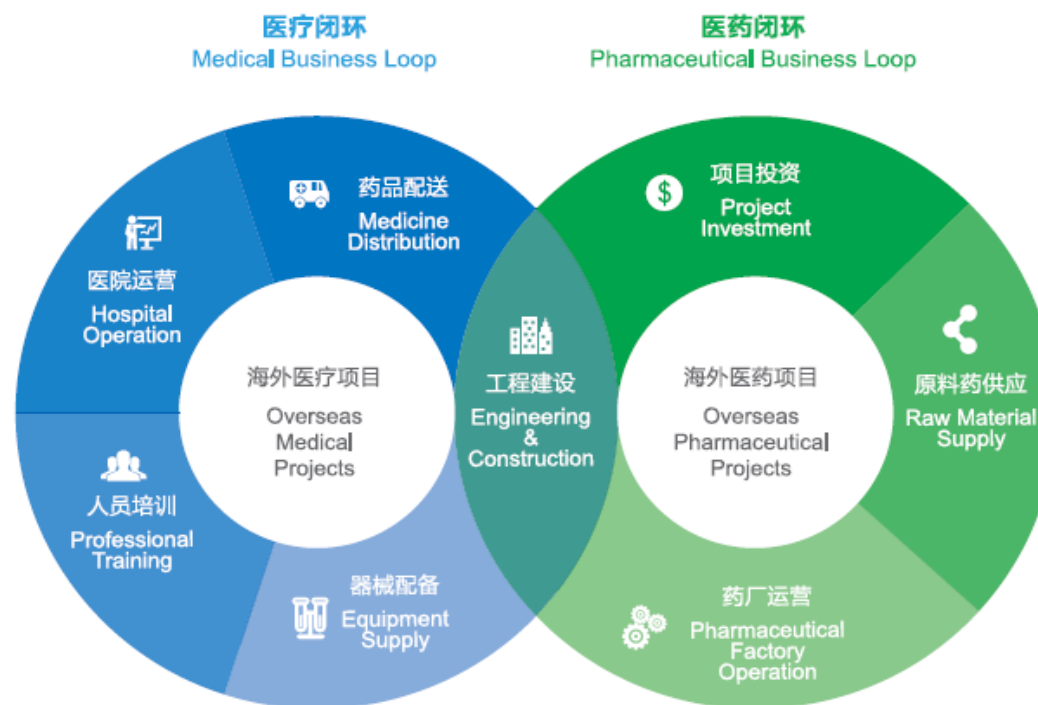
国药国际从事国际医药经营30余年来，坚持贸易和投资两种手段并举，充分利用国际国内两个市场、两种资源，积极介入全球主流医药市场，参与优化配置全球医药行业资源。

For more than 30 years, we have been expanding our presence in the medical and pharmaceutical business domestically and internationally through trade and investment, making us part of the optimizing process on resource allocation of the global pharmaceutical industry. We are now building "Pharmaceutical Closed-loop" and "Medical Closed-loop".

医疗闭环：

以海外医疗项目为龙头，涵盖项目设计、工程建设、医疗设备安装、人员培训、设备维护、医院运营、药品配送等业务。

Pharmaceutical Closed-loop: spearheaded by overseas medical projects, the loop covers project investment, engineering construction, equipment and raw material supply, pharmaceutical factory operation, and medicine distribution, etc.



医药闭环：

以海外医药项目为龙头，涵盖项目投资、工程建设、成套设备供应、原料药供应、药厂运营、药品分销等业务。

Medical Closed-loop: the loop is lead by overseas health projects. It encompasses project design, construction, equipment installation and maintenance, trainings, hospital management, and medical logistics, etc.

03

国际合作事业部

INTERNATIONAL COOPERATION DEPARTMENT

3.1 医疗医药工程 Medical project

3.2 对外物资援助 International Assistance Cooperation

3.3 国际技术合作及医药人员培训 International Technical Cooperation & Medical Training

3.4 项目经验分享 Project experience

3.1 医疗医药工程 / Medical project

1.项目类型 Cooperation Scope



2.资金类型 Cooperation Mode



现汇类项目
Currency Project



融资类项目
Financing Project



援助类项目
Foreign-aided Project



投资类项目
Investment Project



公私合营类项目
Public-Private Partnership

3.1 医疗医药工程 / Medical project

3.项目开发优势 Advantages

• 资质 Qualification



▲工程设计甲级资质
Engineering Designing
Qualification Level A



▲工程咨询甲级资质
Engineering Consulting
Qualification Level A



▲建筑业企业资质
Qualification for
Construction Enterprise



▲建筑智能化设计施工壹级
Smart Designing and
Construction Level One

• 业绩 Performance

所获奖项等级 Level of Awards		累计数量 Amount
化工/制药基地 Chemical/Industrial and Pharmaceutical Base	国家级医药优秀工程设计奖 National Outstanding Pharmaceutical Engineering Designing Award	34个
医疗/医药基地 Medical and Pharmaceutical Base	省部级优秀工程设计奖 Provincial level Outstanding Engineering Designing Award	70个

• 经验 Experience

中标各类工程设计与咨询项目3000余项
Successfully bid for over 3,000 engineering designing and project consulting

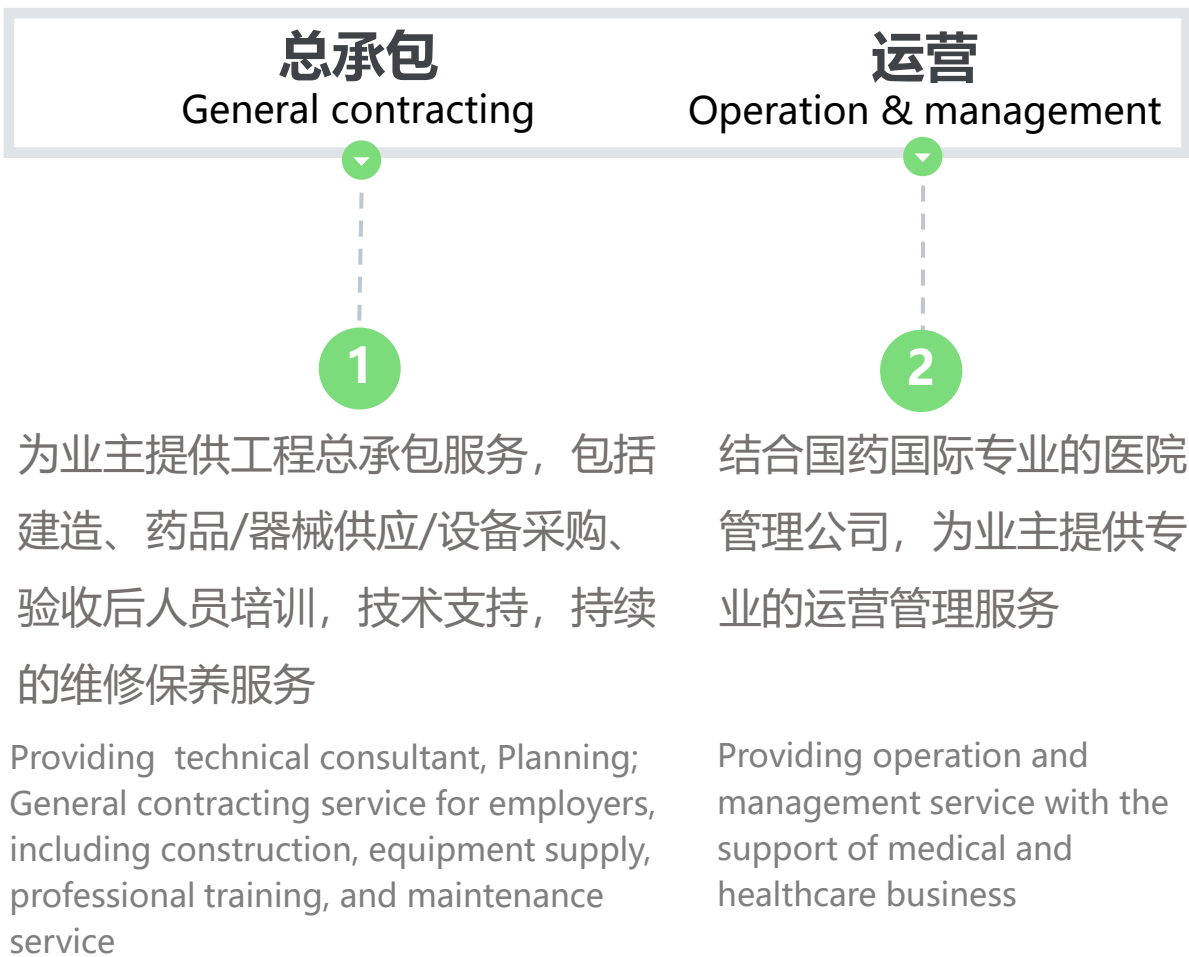
• 员工 Staff

中、高级职称人员比例达65%以上，各类注册、执业资格人员200余人，国务院政府特殊津贴专家10名，行业设计大师3名
Over 65% people have medium or high-level titles; Over 200 people own chartered or vocational qualification; 10 experts share special government allowance; 3 gurus from designing field

3.1 医疗医药工程 / Medical project

4. 合作流程 Cooperation Procedure

• 执行步骤 Steps



• 理念 Concept of Service



3.2 对外物资援助/ International Assistance Cooperation

紧急人道主义物资援助项目 Emergency Medical Aid Projects	埃博拉项目 Ebola project
	伊朗项目 Iran project
	巴拿马移动医疗车项目 Mobile clinic project in Panama
	多米尼加项目 Dominica project
	塔吉克斯坦项目 Tajikistan project
	玻利维亚项目 Bolivia project
	其他 Other

自2013年起，物资援外项目累积共90项。2019年，国药国际实施医疗医药物资援助项目，金额超过**2.1亿**人民币，年内共成功执行**10个**对外物资援助项目。

Since 2013, a total of 90 medical aid projects have been carried out.The total amount of 10 medical aid projects in the year of 2019 is 102 million USD.

3.2 对外物资援助/ International Assistance Cooperation

援外一般物资项目 Medical Aid Projects	索马里项目 Somalia project
	赞比亚医院项目 Zambia hospital project
	塞尔维亚项目 Serbia project
	其他 others
医院项下成套物资项目 Complete set of materials project of the hospital	斯里兰卡肾病医院项目 Sri Lankan Kidney Disease Hospital Project
	其他 Others

3.3 医药人员培训/ Medical Training



人员培训项目

培训内容包括：医药产业、医疗卫生公共管理、医院管理、医疗技术、传染病防治、疟疾防治、医疗设备仪器及器械制造、免疫规划与生物制品等。

The training including: Medical Industry, Hospital Management, Medical Technology, Malaria Treatment, Medical Equipment, Immunization and biological products etc.

自2011年起，截至2019年，已累计实施援外培训项目**53个**，累计培训来华官员**1541人次**，来华官员涵盖了**亚、非、中南美洲、大洋洲、中东欧等102个国家、地区和国际组织**。

In 2019, we have organized **53** official seminars and technicians medical communication and training **1541** officials from **102** countries have participated in the training program.



3.3 医药人员培训/ Medical Training

序号 No.	项目名称 Program	类型	工作语言 Language	期限（天） Duration (day)	举办时间 Date
1	2019年发展中国家医药投资与合作合作官员研修班 2019 Seminar on Pharmaceutical & Medical Investment and Cooperation for Developing Countries	多边 multilateral	英语 English	25	6.12-7.2
2	2019年牙买加重症监护人员培训班 2019 Training Course on Intensive Care Professionals for Jamaica	双边 bilateral	英语 English	20	7.9-9.6
3	2019年非洲法语国家免疫规划与疫苗合作官员研修班 2019 Seminar on Immunization Program and Vaccines Cooperation for French-speaking African Countries	多边 multilateral	法语 France	25	7.10-7.30
4	2019年发展中国家医药质量管理研修班 2019 Seminar on Pharmaceutical Quality Management for Developing Countries	多边 multilateral	法语 France	25	7.10-7.30
5	2019年非洲法语国家医院管理研修班 2018 Seminar on Hospital Management for French-speaking African Countries	多边 multilateral	法语 France	25	7.10-7.30
6	2019年西语国家医院管理研修班 2019 Seminar on Hospital Management for Spanish-speaking African Countries	多边 multilateral	西语 Spanish	25	7.10-7.30
7	2019年发展中国家免疫规划与疫苗合作官员研修班 2019 Seminar on Immunization Program and Vaccines Cooperation for Developing Countries	多边 multilateral	英语 English	25	8.8-8.28
8	2019年非洲英语国家公共卫生管理研修班 2019 Seminar on Public Health Management for English-speaking African Countries	多边 multilateral	英语 English	25	8.8-8.28
9	2019年发展中国家医疗设备和技術合作官员研修班 2019 Seminar on Medical Equipment and Technology Cooperation for Developing Countries	多边 multilateral	英语 English	30	8.8-8.28
10	2019年非洲法语国家医疗设备和技術合作官员研修班 2019 Seminar on Medical Equipment and Technology Cooperation for French-speaking African Countries	多边 multilateral	英语 Englishh	25	9.4-9.24
11	2019年发展中国家医院管理研修班 2019 Seminar on Hospital Management for Developing Countries	多边 multilateral	英语 English	30	9.4-9.24
12	2019年非洲法语国家医药质量管理研修班 2019 Seminar on Pharmaceutical Quality Management for French-speaking African Countries	多边 multilateral	法语 France	25	9.4-9.24
13	2019年非洲法语国家公共卫生管理研修班 2019 Seminar on Public Health Management for French-speaking African Countries	多边 multilateral	法语 France	25	9.4-9.24

人员培训项目 Medical Training

2019年举办包括双边、多边培训班在内的人员培训项目共计**13**个，涵盖亚非拉多国。

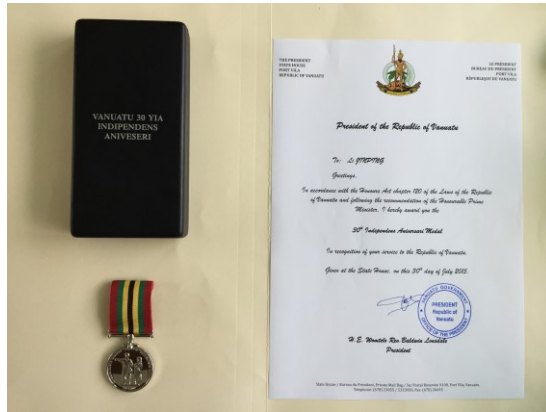
培训内容包括：医药投资与合作、医药质量管理、医院管理、妇幼健康管理、ICU护士培训、医疗设备仪器及器械制造、免疫规划与疫苗合作等。

In 2019, we have **13** training programs including bilateral and multi lateral programs covering Asia, Africa and Latin America etc.

The training including medical investment, medical quality control, hospital management, Maternity, ICU nursing, medical equipment, Immunization and biological products etc.

3.3 国际技术合作/ International Technical Cooperation

医疗队派遣 Medical Team



派遣相关专业的医务人员，负责当地及周边岛屿常见病的诊断和治疗。定期开展巡诊、巡岛工作，对受援国医务人员开展临床技能培训等实施任务。

Dispatching professional medical personnel to diagnose and treat common diseases in local and surrounding islands. Carrying out regular clinical visits and island visits, and conducting clinical skills training for medical personnel from recipient countries.



派遣相关专业的技术人员要负责对所在医院或代管医院医疗设备仪器和后勤设备提供维修和保养，保障设备的正常使用，对外方人员提供技术指导及培训工作等实施任务。

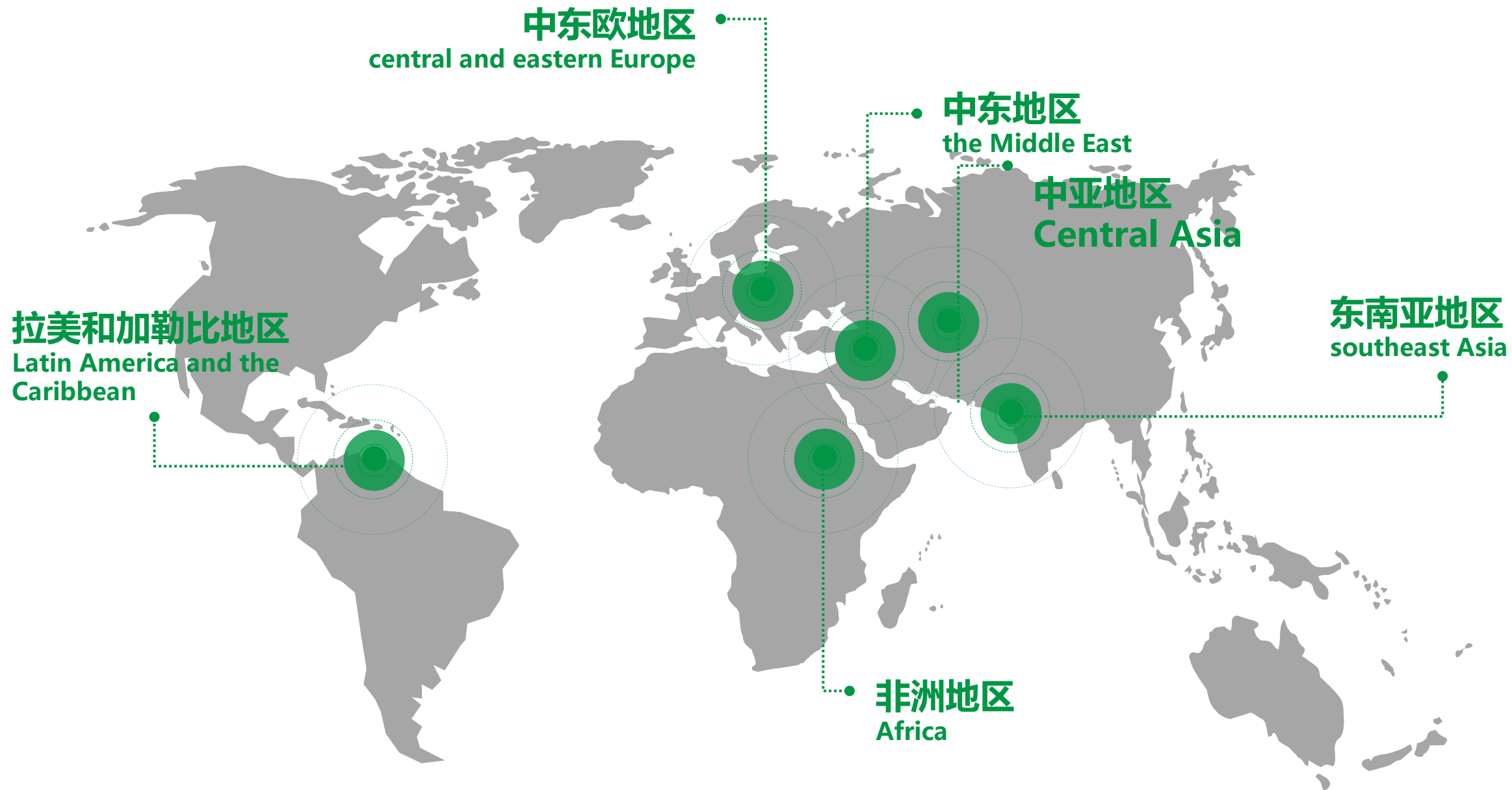
Dispatching relevant professional technicians to be responsible for the repair and maintenance of the medical equipment a

nd logistics equipment of the hospital or the entrusted hospital , ensure the normal use of the equipment, and technical guidance and training to foreign personnel.

3.3 国际技术合作/ International Technical Cooperation

援外医疗队 Medical Team	地区 Region	项目名称 Project
	南太平洋地区 South Pacific	援瓦努阿图维拉港医疗技术援助项目（第11期） Medical team Project in port vila, Vanuatu (11 st)
		援瓦努阿图桑托岛医疗技术援助项目（第17期） Medical team Project in port Santo, Vanuatu (17 th)
合计 total	2个	

援外技术组 Technical Team	地区 Region	项目名称 Project
	西非地区	援几内亚中几友好医院技术援助项目 Technical team project for China-Guinea Friendship hospital project in Guinea
	中非地区	援喀麦隆雅温得妇儿医院等3所医院技术援助项目（第9期） Technical team project for Yaound Maternity hospital project in Cameroon (9 th)
		援刚果（金）中刚友谊医院技术援助项目 Technical team project for China-Congo Friendship hospital project in Congo
		援刚果（布）黑角医院技术援助项目 Technical team project for Pointe-Noire hospital project in Congo
		援布隆迪穆邦达综合医院技术援助项目 Technical team project for Jose daging General Hospital project in Burundi
	东南非地区	援马达加斯加综合医院技术援助项目（第2期） Technical team project for Madagascar General Hospital project in Madagascar (2 nd)
		援吉布提阿尔塔医院技术援助项目（第2期） Technical team project for Alta Hospital project in Djibouti (2 nd)
合计 total	7个	



现事业部业务覆盖拉美、加勒比、东南亚、中亚、中东、非洲和中东欧等地区
The business covers Latin America, the Caribbean, southeast Asia, the Central Asia, the Middle East, Africa and central and eastern Europe

3.4 东南亚地区 / Southeast Asia

缅甸 Myanmar

1. 缅甸妇幼健康管理研修班
2. 缅甸杜庆芝妇产医院
3. 缅甸那茂镇医院项目
1. Myanmar Maternity health management seminar
2. Myanmar Daw Khin Kyi Women Hospital
3. Myanmar Nakumat Hospital

斯里兰卡 Sri Lanka

- 1 援斯里兰卡肾病检查车项目
- 1 Sri Lankan Kidney Disease Inspection Vehicle Project
- 2、援斯里兰卡肾病医院项目
- 2.Sri Lankan Kidney Disease Hospital Project

柬埔寨 Cambodia

- 援柬埔寨流动诊所项目
- Cambodian mobile clinic project

瓦努阿图 Vanuatu

- 1 援瓦努阿图桑托岛医疗技术援助项目
- 2 援瓦努阿图维拉港医疗技术援助项目
- 1 Vanuatu Santo Medical Technical Assistance Project
- 2 the Vanuatu Port Vila Medical Technical Assistance Project

东帝汶 East Timor

- 援东帝汶医疗设备项目
- East Timor Medical Equipment Project

3.4 东南亚地区 / Southeast Asia

东南亚地区重点项目介绍——援柬埔寨流动诊所项目

Key project in Southeast Asia: Mobile clinic project in Cambodia

项目概要 Project profile

中国政府向柬方提供40辆装配了多项医疗设备的医疗流动诊所车辆，总金额达1.4亿人民币。

Chinese government provide 40 mobile medical vehicles equipped with many medical device to Cambodia, the total amount is 20 million USD.

项目进展 Project progress

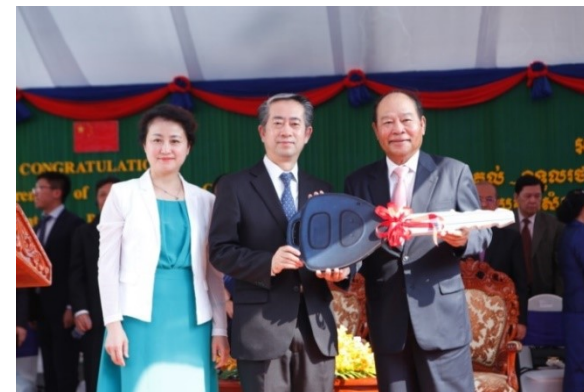
目前第一批物资已顺利运抵金边，并于5月初政府交接，5月底顺利交付用户使用并配合义诊医疗队的使用，得到当地政府和媒体的宣传报道。

The first batch of vehicles have been successfully transported to phnom penh and handed over to Cambodian government in early May, 2018. By the end of may, the vehicles have been successfully delivered to users and used by the medical team for free medical treatment, which was reported by the local government and media.

实施方案 Implementation plan

该项目40辆医疗车分两批于2018年04月底和10月底运抵受援国。

The 40 medical vehicles have been transported to Cambodia in two batches at the end of April and the end of October 2018 separately.

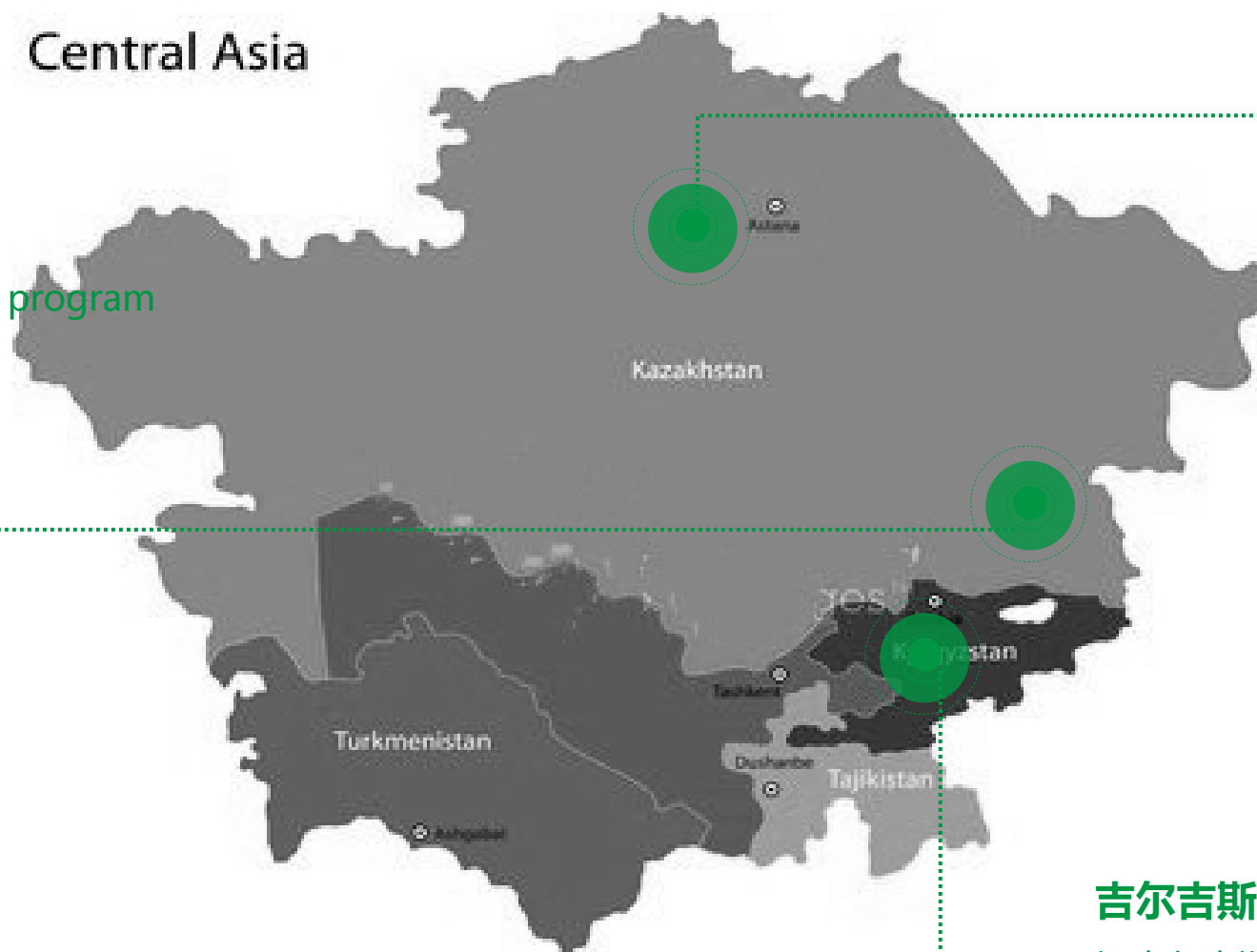


3.4 中亚地区 / Central Asia

塔吉克斯坦 Tajikistan

- 1 援塔吉克斯坦车辆物资项目
- 1 Tajikistan vehicle materials program

Central Asia



蒙古 Mongolia

- 蒙古CSSD医疗器械供应项目
- Medical equipment for CSSDs of 7 hospitals project

吉尔吉斯斯坦 Kyrgyzstan

- 援吉尔吉斯斯坦奥什医院项目
- Kyrgyzstan osh hospital project

3.4 中亚地区 / Central Asia

中亚地区重点项目介绍——吉尔吉斯斯坦项目

Key project in Central Asia: Kyrgyzstan osh hospital project

项目概要 Project profile

中国政府向吉尔吉斯斯坦提供医疗设备并安装调试，项目规模为1408万人民币。

Chinese government provide medical equipment to Kyrgyzstan for installation and debugging, and the amount is 14.08 million RMB.

项目进展 Project progress

截至目前已完成设备交付和安装调试，并通过商务部对项目的验收。

Up to now, the equipment delivery, installation and debugging have been completed, and the project has been accepted by the ministry of commerce.

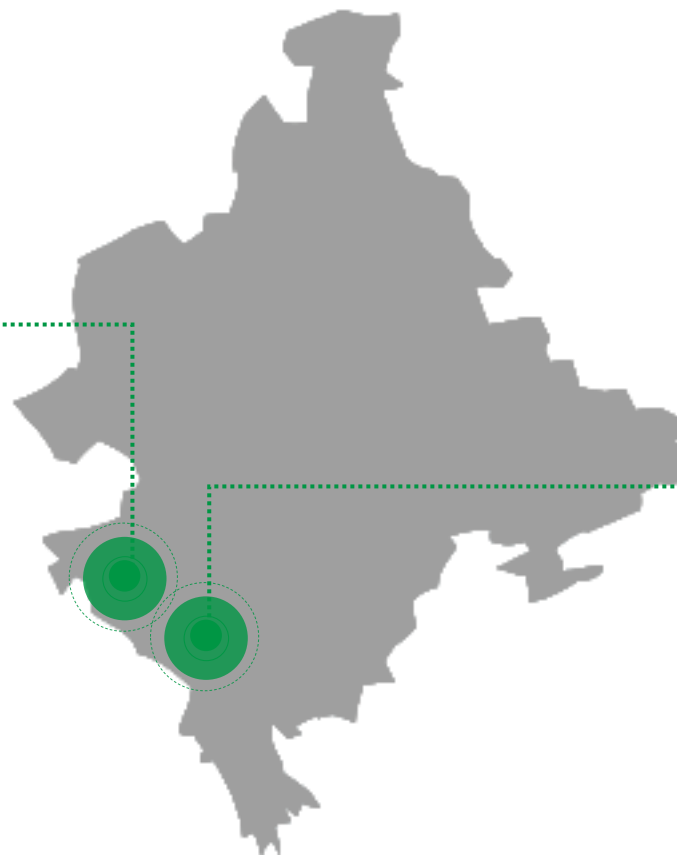


3.4 中东欧地区 / central and eastern Europe

●
波黑 Bosnia and Herzegovina

多博伊医院项目

The doboj hospital project



●
塞尔维亚 Serbia

塞尔维亚尼什市中心医院医疗器械项目

Medical equipment program in Serbia

3.4 中东欧地区 / central and eastern Europe

中东欧地区重点项目介绍

——波黑多博伊项目

Key project in central and Eastern Europe: **The doboj hospital project** here

项目概要 Project profile

多博伊项目是塞族共和国与中国企业合作的第一个医疗卫生项目。项目内容包括设计、施工、医疗器械打包供应及培训。合同金额5300万欧元。

The doboj hospital project is the first medical and health care project between the companies of the republic of Serbia and China. The project includes design, construction, supply of medical devices and training. The contract amount is 53 million euros.

项目进展 Project progress

3月14日在多博伊市举行合同签约仪式。

On March 14 2017, the signing ceremony were held in Doboj.



3.4 非洲地区 / Africa

几内亚 Guinea

援几内亚中几友好医院技术援助项目
Technical assistance project for china-guinea friendly hospital

刚果（布） The republic of Congo

援刚果（布）黑角医院技术援助项目
assistance project for the hospital of cape black in the Congo

刚果（金） Democratic Republic of the Congo

援刚果（金）中刚友谊医院技术援助项目
Technical assistance project for china-congo friendship hospital

埃博拉项目
Ebola project

赞比亚 Zambia

援赞比亚国家医院项目
National hospital project in Zambia

赤道几内亚 Equatorial guinea

援赤道几内亚独立典礼宾车项目
Independence celebration concierge car project in Equatorial guinea

吉布提 Djibouti

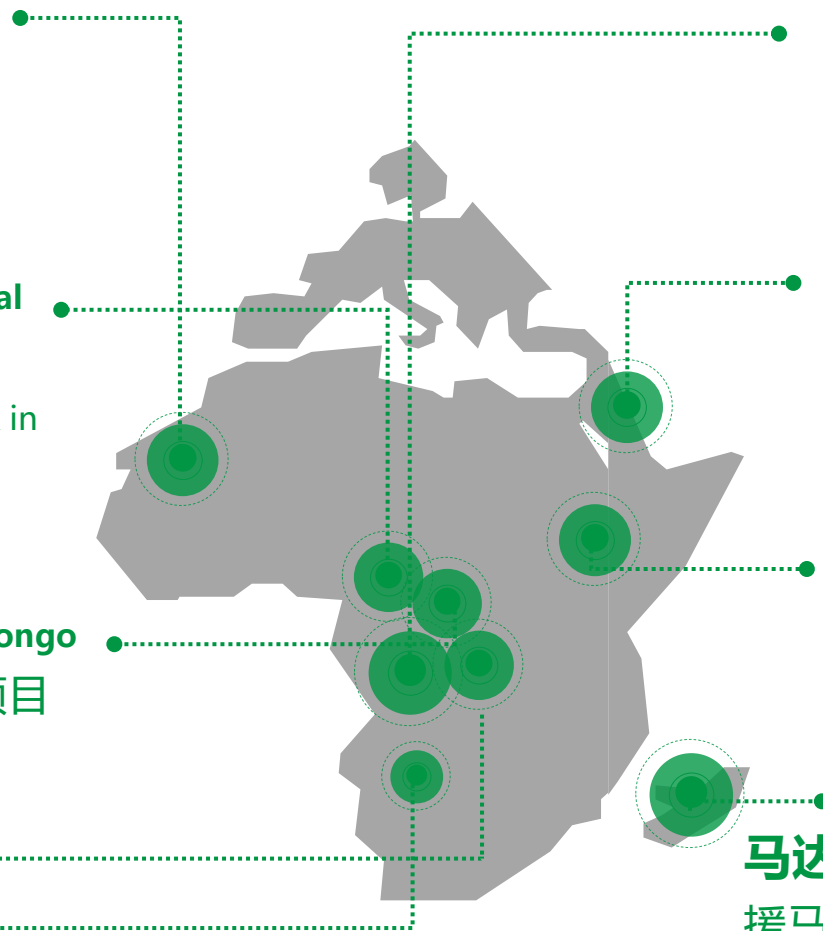
援吉布提阿尔塔医院技术援助项目
Assistance to Djibouti alta hospital technical assistance project

布隆迪 Burundi

援布隆迪综合医院技术援助项目
Assistance to Burundi integrated hospital technical projects

马达加斯加 Madagascar

援马达加斯加阿努西亚拉医院第二期技术援助项目
Technical assistance project for the second phase of anuciara hospital in Madagascar



3.4 非洲地区 / Africa

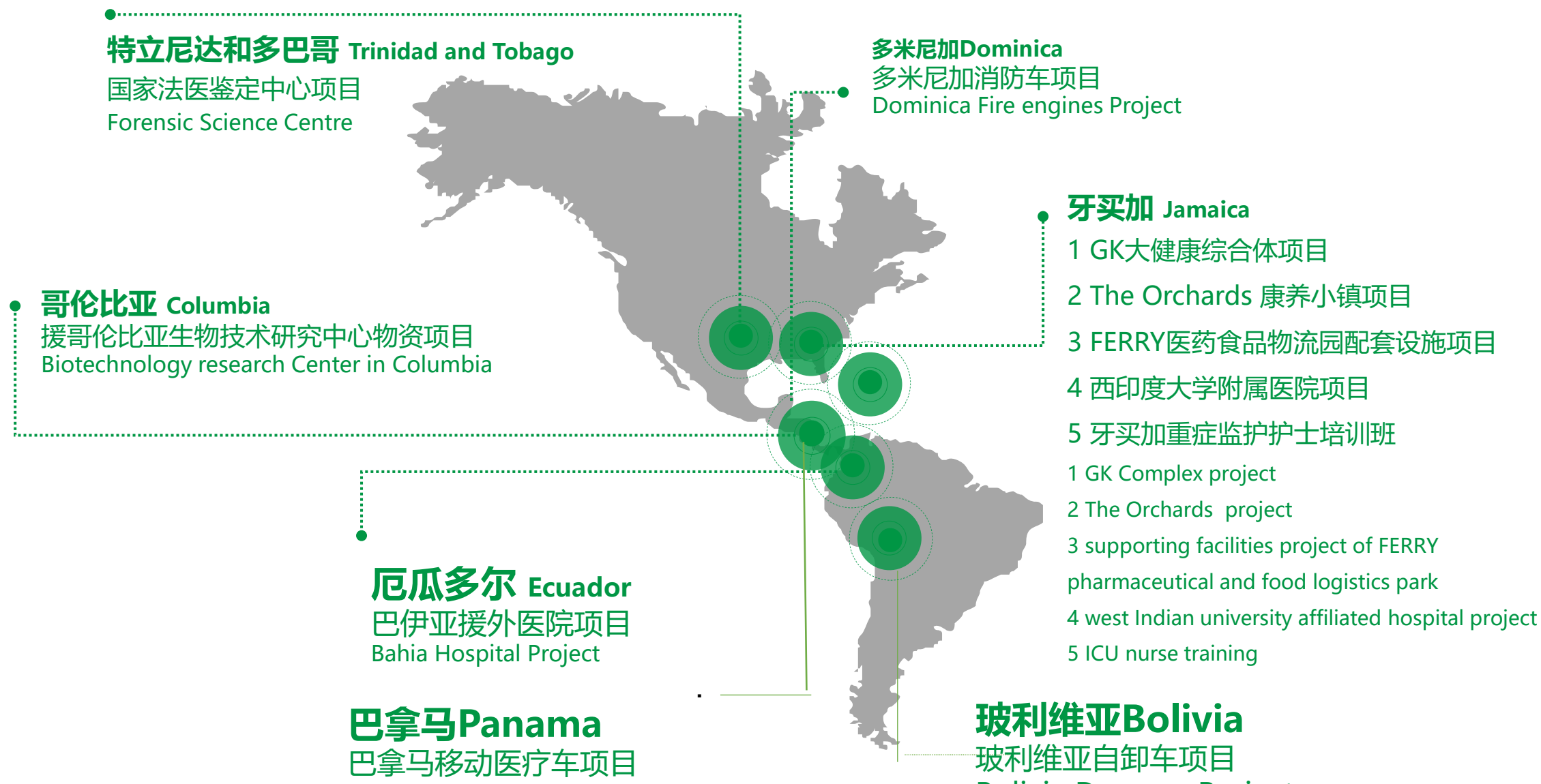
非洲地区重点项目介绍

——完成多个非洲培训班和医疗技术援助项目

Key projects in Africa: African training courses and medical technical assistance projects



3.4 拉美和加勒比地区 / Latin America and the Caribbean



3.4 拉美和加勒比地区 / Latin America and the Caribbean

拉美和加勒比地区重点项目介绍

——牙买加GK大健康综合体项目

Key project in Latin America and the Caribbean:
GK Complex project in Jamaica

- **项目概要 Project profile**

牙买加GK大健康综合体项目是国药国际第一个落地的海外医疗工程项目，项目是承建一栋含有医药大健康产品分销中心的现代化10层办公楼，项目金额为1746万美元。



GK Complex project in Jamaica is the first overseas medical engineering project launched by Sinopharm International. The project is to build a modern 10-storey office building with the distribution center of medicine and health products. The project amount is \$17.46 million.

04

医疗医药产业链业务介绍

MEDICAL AND PHARMACEUTICAL INDUSTRY CHAIN BUSINESS.

4.1 医疗医药国际贸易

International Trade

4.2 医疗健康产业

Healthcare Service

4.1 医疗医药国际贸易 / International Trade



01 医药产品

Medical Products

生物制品 Biological Products

药品和制剂 Drugs and Preparations

医药原料 Medical Raw Materials



02 医疗设备设施

Medical Equipment and Facilities

医疗设备 Medical Equipment

医用耗材 Medical Consumable

医疗设施 Medical Facilities



03 健康食品原料

Healthy Food Raw Materials



4.1 医疗医药国际贸易 / International Trade

医药产品

国药国际依托国药集团全产业链竞争优势，与数百家中国医药健康产业顶级生产企业结成了战略合作伙伴关系，在海外建立了销售渠道，积极打造强势产品，把握市场需求，拓展增值服务，延伸产业链条，医药产品出口不断做大做强。

Medical Products

To increase global market share, we are devoted to value-added services, and forges strategic alliances with hundreds of top medical companies in China. Our medical export is building up momentum towards a more comprehensive industrial chain.

生物制品

Biologics

原料药中间体

Active Pharmaceutical
Ingredient (API)

医药化工原料

Pharmaceutical and chemical raw
materials

成药制剂

Patent medicine



4.1 医疗医药国际贸易 / International Trade

国药集团
SINOPHARM

生物制剂 Biological Agent

人用疫苗 HUMAN VACCINE

公司人用疫苗可年产50种，年产量超7亿剂次，居全球第六位，乙脑疫苗、bOPV疫苗先后通过WHO预认证，是国内首家获WHO预认证的疫苗企业。

The company can produce 50 kinds of human vaccines annually, with an annual output of more than 700 million doses, ranking the sixth in the world.



血液制品 BLOOD PRODUCT

公司目前拥有5家血液制品生产企业和57家单采血浆站，在产血液制品11种，血浆采浆量国内第一，2018年采浆量达1568吨。

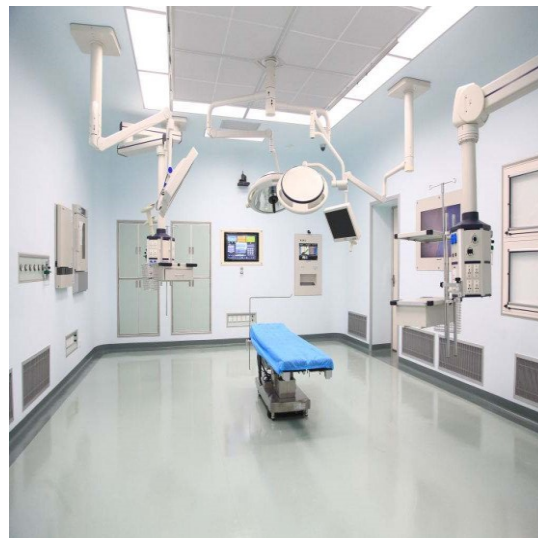
At present, the company has 5 blood products manufacturers and 57 single plasma collection stations, producing 11 kinds of blood products, with the highest plasma collection volume in China, reaching 1,568 tons in 2018.

医疗器械--产品定位

Medical Device—Product Orientation



4.1 医疗医药国际贸易 / International Trade



医疗器械—丰富的产品线 Medical devices --extensive product line

覆盖多科室的“一站式”服务（包括医用耗材、放射影像、功能检查、手术室、母婴健康、体外诊断）



One-stop service covering different departments including radiological, functional, operating room, maternal and child healthcare and in-vitro diagnostic

4.1 医疗医药国际贸易 / International Trade



厄瓜多尔120所公立医院设备提升项目

供应超过20种医疗设备

Providing over 20 kinds of medical equipment to
120 hospitals in Ecuador

4.1 医疗医药国际贸易 / International Trade

健康食品原料进口

Import of healthy food raw materials

经营种类:

- 葵花籽油 橄榄油 花生油 菜籽油
- 果汁
- 乳制品
- 咖啡
- 坚果等

Business types

- Sunflower seed oil, olive oil, peanut oil, rapeseed oil,
- fruit juice,
- dairy products,
- coffee,
- nuts, etc.



作为中国最大的葵花籽油进口商，公司积极发展中高端植物食用油原料以及浓缩果汁、奶粉、咖啡豆等健康食品原料的进口业务，与国内知名油脂企业和食品企业结成战略合作伙伴，打造完整的健康食品原料供销体系。

We are the largest importer of sunflower seed oil in China, and is active in importing health food raw materials such as high and medium grade edible oils, fruit juice concentrate, milk powder, and coffee beans. We have established an elaborate market network by forging strategic alliances with domestic well-known edible oil and food companies.

4.2 医疗健康产业 / Healthcare Service



2011年初

中国医药集团将医疗服务产业纳入战略规划

Early 2011, healthcare service was included into the Sinopharm strategy.

2014年9月1日

国务院国资委批复同意国药集团探索投资医疗健康服务业

September 2011, state government approved Sinopharm plan on healthcare service.

April 2015, Sinopharm Healthcare Corporation founded as Sinopharm's platform in healthcare financing, resource coordination, operation management, and to support regional hospital management companies.

2015年4月

国药医疗健康产业有限公司成立，作为国药集团医疗健康产业发展的总平台和投融资、产业发展、战略管控中心，并对区域医院管理公司进行综合支持

4.2 基本情况 / Brief Introduction

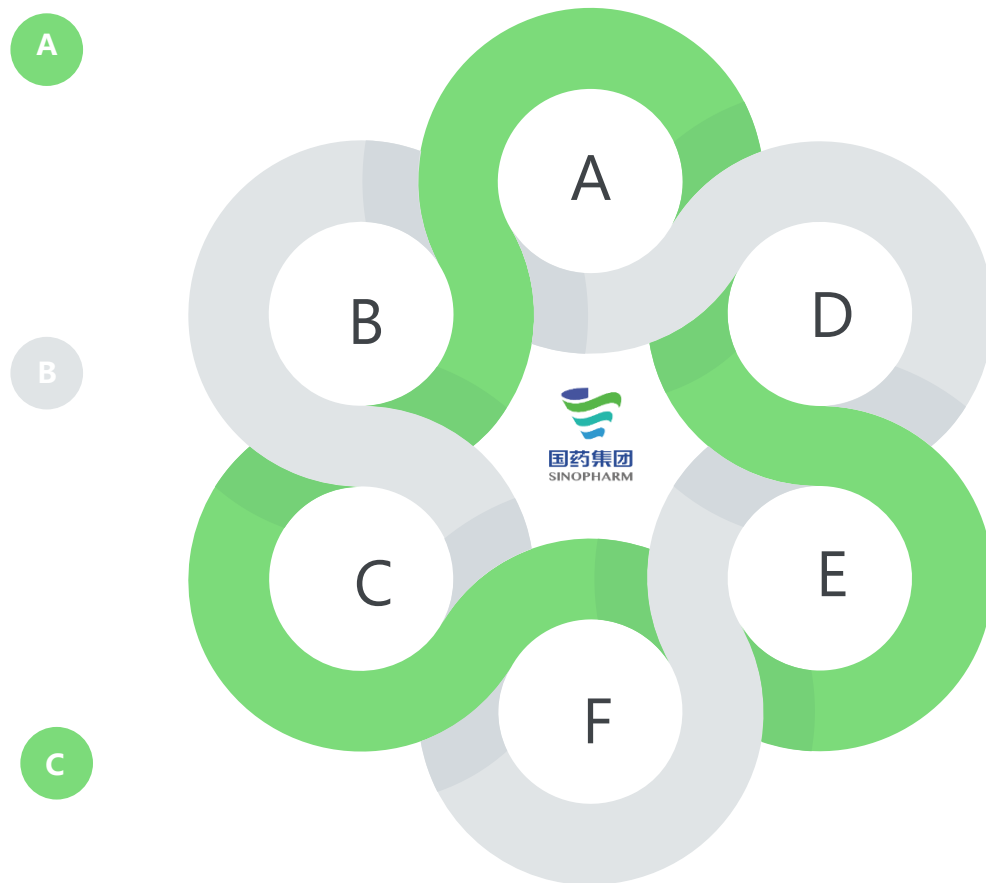
国药集团
SINOPHARM

雇员人数超过**19,000**人
Over **19,000** employees

到2020年5月，医疗机构**128**家，
含**三级综合医院7家，二级综合医
院21家。**

**118 hospitals, 7 tertiary hospitals (1
hospital under construction) and 21
regional hospitals**

2019年床位数**16,800**张
16,800 beds in 2018



2019年门急诊量近**700万人
次**；2019年出院病人近**41万
人次**

700 million outpatient and
emergency visits in 2019;
More than **410,000**
inpatients in 2019

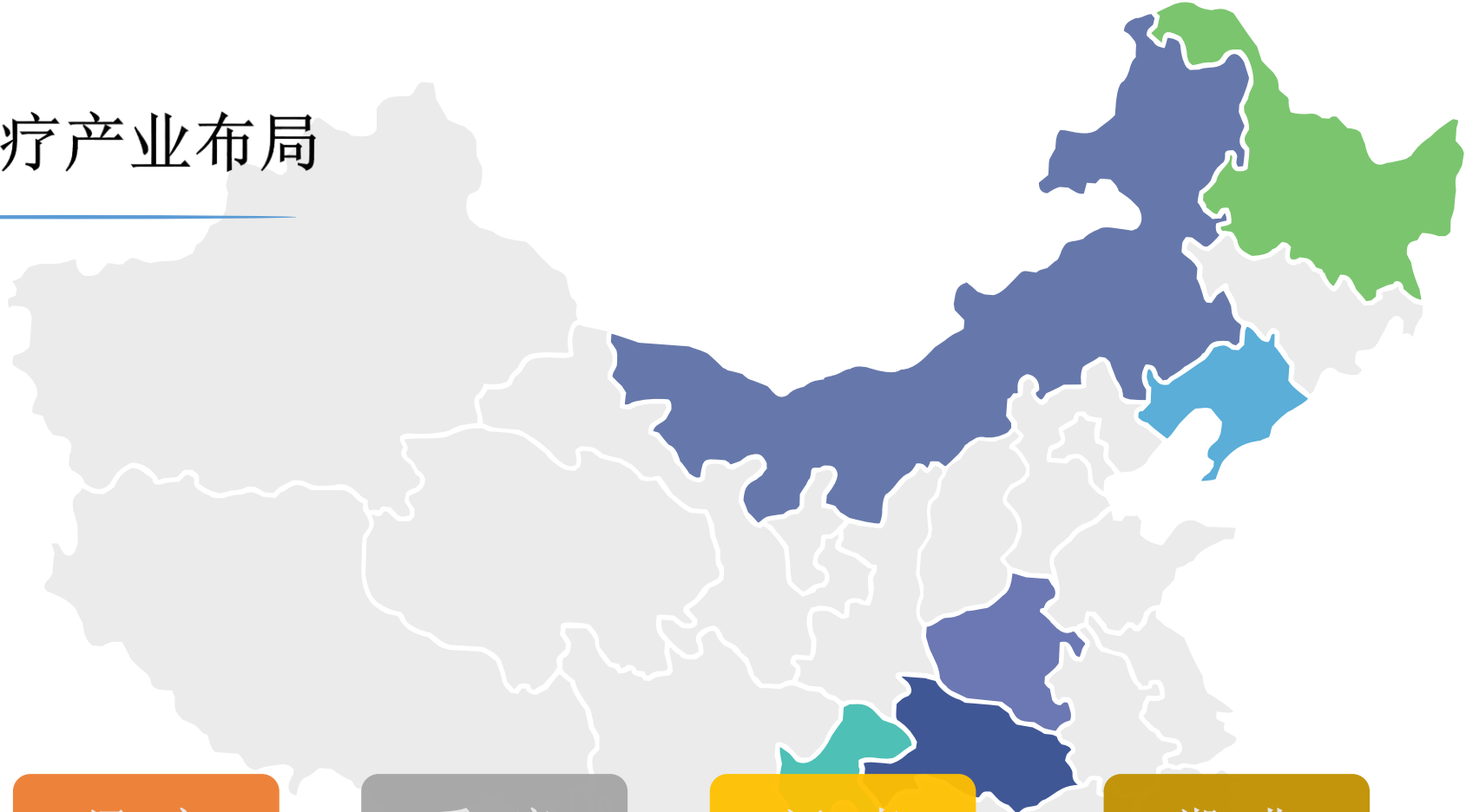
2019年开展手术例数
近**8万例**

80,000 surgeries in
2019

2019年医疗板块年收入
44亿元人民币，6.5亿美元

Nearly **650 million** dollar
annual income

国药医疗产业布局



黑龙江

国药哈电（哈尔滨）医院管理有限公司：黑龙江哈尔滨市，辖二甲医院2家、二级医院1家，一级及以下卫生机构6家，床位894张

辽宁

国药（大连）医院管理有限公司：辽宁省大连市，辖二甲医院1家，床位271张

重庆

国药（重庆）健康医疗管理有限公司、国药望江（重庆）医院管理有限公司、国药巴山（重庆）医院管理有限公司：重庆市，二级医院2家、一级医院1家

河南

国药中原医院管理有限公司：河南省新乡市，辖三甲医院1家、三级医院1家、二甲医院2家、二级医院1家，一级及以下卫生机构3家，床位6,000张（含在建东区医院）

湖北

国药东风医疗健康产业有限公司：湖北省十堰市，辖三甲医院1家、二甲医院2家、口腔专科医院1家，基层医疗机构10余家，床位2,200张
国药葛洲坝（宜昌）医院管理有限公司：湖北省宜昌市，辖三甲医院1家

内蒙古

国药北方（内蒙古）医疗健康产业有限公司：包头市，三级医院一家

总结 Summary



中国医药集团 China National Pharmaceutical Group

①世界500强排名第145位 ②中国最大医药健康产业集团

①Ranking 145th in Global 500 ② The biggest pharmaceutical and healthcare group in China



公司业务：海外全产业链业务 China Sinopharm International Corporation

①援外医疗合作② 国际医药贸易 ③ 医疗健康服务

①International Medical and Pharmaceutical Projects ② International Pharmaceutical Trade ③ Healthcare Service



提供一体化解决方案 Provide an integrated solution

①规划 ②设计 ③总承包 ④人员培训 ⑤运营管理

① Engineering ② Procurement ③ Construction ④ Operation Management ⑤ Professional Training

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谢 谢
THANK YOU

